



*become a partner
the skys the limit*

Infinity Partner Programme

The Infinity Partner Program is designed to help businesses achieve their ambitions. As a result, the simple and competitive scheme offers flexibility to meet differing needs. Valuable extras, such as dedicated account management, operate alongside straightforward commercial terms. All this supports your success and makes working with Infinity easy.



Working with existing partners, we have put together the most comprehensive and flexible support structure to help resellers succeed. It's competitive, it's flexible and very simple; the more you put in, the harder the program works for you. No matter how big or small your business is there is a programme to suit you.

Infinity Dealer	50 % Profit + Ownership %
Infinity Re-seller	50 % Profit
Infinity Affiliate	25 % Profit

*You'll find full details of each option on the following page

- Full sales training
- White Labeling
- Access to the entire Infinity Portfolio
- Monthly customer reports
- Access to the Client Log-in

Infinity Dealer

Dealers can sell Infinity products and services to new customers and benefit from on-going commission. Infinity takes care of all the billing, the administration and the debt collection. Full product training is provided to all dealers.

First line support provided by the dealer with further support given by Infinity.

Dealers receive 50% of profits generated by sales. These will either be ongoing or one-off payments depending on the product sold. Dealers also benefit from an element of customer ownership.

Infinity Reseller

Re-sellers act as dealers but differ in that they do not take responsibility of first line support.

Billing, administration and debt collection are all handled by Infinity.

Re-sellers also receive 50% of profit generated by sales but do not benefit from any customer ownership.

Infinity Affiliate

Affiliates differ in that they only pass sales 'leads' to Infinity. Infinity still takes care of the billing, administration and debt collection.

25% of profit is paid as commission, either on an ongoing basis or a one-off subject to the products sold.

Infinity Client Log-in

The Client Log-in has been designed to allow instant access to a range of resources for all of our partners.

On becoming a partner you will receive a unique username and password. Subject to which level of partner you are you will find some of the following on our site:

[CLIENT LOGIN](#)

- Product Buy Rates
- Sales Literature
- Support Material
- Industry Updates

Infinity Product Portfolio

Whether it is to increase customer retention or to add another source of income to your business, the following product portfolio will help to develop your business potential.

- **Call Cost Reduction**

Reduce your customers call charges by switching to Infinity CPS product option. We can guide you through transition process easily and quickly.

- **Wholesale Line Rental**

Save up to 50% by switching your customer's line rental to Infinity.

- **Broadband**

We provide both ADSL and SDSL at competitive prices and benefit from full technical support throughout the installation process.

- **Telephone Systems**

We offer a comprehensive range of systems from most of the major manufacturers. We can also provide training and ongoing maintenance.

- **Maintenance**

We can provide ongoing system maintenance and support services with a range of contracts including our standard working day or 24/7 contracts.

- **Cabling**

We can deliver and install a range of cabling products to connect your telephone and computer peripherals including CAT5e and CAT6.

- **Non-Geographic Numbers**

Non-Geographic numbers encompass; 0800, 0845, 0844, 0870, 0871 and 090. Each has its unique selling point.

- **IT Support & Web Services**

We can support your customer's existing IT infrastructure or provide new solutions. We also provide Web-design, Web-hosting and email hosting.

- **VoIP Solutions**

We can provide fully hosted VoIP solutions, SIP trunks, Web based home worker packages and a variety of IP related products.

